**Questions for Analysis:**

**Classical Argument**

**Introduction (Exordium):**

* How does the author establish reliability?
* What situation does the author review and why?
* How does the author keep the audience’s attention?

**Statement of Facts (Narratio):**

* What facts does the author lay out?

**Thesis (Divisio/Partitio):**

* What is the thesis?
* What are the issues that will be addressed?

**Proof of Case (Confirmatio):**

* What arguments are laid out?
* How does the author differentiate between them?
* How does the author support the thesis?

**Refutation of Possible Arguments (Refutatio):**

* What counter arguments does the author anticipate?
* How does he/she invalidate these arguments?

**Conclusion (Peroratio):**

* What appeals does the author use?
* How does he/she summarize the important points?
* How does he/she emphasize his/her own reliability?